

# C. SCOTT OSBORN



## PRACTICE GROUPS

Business Planning & Transactions | Commercial Lending |  
Real Estate | Non-Profit Organizations | Labor & Employment |  
Health Care Law

## AREAS OF FOCUS

Mergers & Acquisitions | Real Estate Transactions | Family  
Businesses & Succession Planning | Exit Strategies | Commercial  
Contracts | Business Formation & Structure | Corporate Governance &  
Duties to Investors | Employment, Non-Competition & Severance  
Agreements | Disputes Amongst Business Owners | Private Offerings  
Franchise Law | Asset Protection | Construction

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Scott is a deal lawyer. He advises clients on a broad range of business-related matters at all stages of the business lifecycle, with an emphasis on mergers, acquisitions, and business succession planning. Scott brings a results-oriented, strategic, and entrepreneurial approach to the practice of law which lends to cost-effective and practical solutions to complex transactions and legal issues.

Scott comes from a business background, having served as general counsel for a national franchising company prior to joining the firm as a Partner in its Business planning and Transactions Practice Group.

Scott routinely counsels clients on business structure and formation; operational and management issues; contract review; employee incentive and phantom stock plans; stockholder and member disputes; construction matters; commercial leasing; real estate, and franchising.

## EDUCATION

- Towson University, B.S.
- Widener University School of Law, *cum laude*, J.D.
  - Delaware Journal of Corporate Law (Law Review)

## PROFESSIONAL & COMMUNITY INVOLVEMENT

- XPX Maryland, Inc. (Exit Planning Exchange)
  - President, (2020 - Present)
  - Board Member, (2017 - Present)
  - Emerging Professional Chair (2017-2019)
- Center for Watershed Protection, Inc.
  - Board Member (2019 - Present)
  - Governance Chair (2019 - Present)
- The Alternative Board (2019 - Present)
- Neighbor Ride, Inc., Board Member (2015-2019)
- Howard County Bar Association, Business Law Committee Chair (2015-2017)
- Circuit Court for Howard County, Maryland, Law Clerk (2005-2006)
- Leadership Howard County, Class of 2018